

Message Text

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21

ACTION NEA-10

INFO OCT-01 ISO-00 CIAE-00 DODE-00 PM-03 H-02 INR-07 L-03

NSAE-00 NSC-05 PA-01 PRS-01 SP-02 SS-15 USIA-06

TRSE-00 OMB-01 /057 W

----- 056683

P 040730Z JUL 75

FM AMEMBASSY AMMAN

TO SECSTATE WASHDC PRIORITY 5022

C O N F I D E N T I A L AMMAN 4487

E.O. 11652 GDS

TAGS: MASS JO US

SUBJECT: ROSENTHAL RESOLUTION: AGENTS FEES

REF: AMMAN 4473

1. AMBASSADOR MET WITH PRIME MINISTER EVENING JULY 3 AT WHIC TIME
WAS HANDED COPY OF TELEX MESSAGE SENT TO RAYTHEON BY LOCAL AGENT.
(REFTEL)

2. TEXT FOLLOWS:

RAYTHEON B WHAT
ATTENTION MR PHIL PHALON
REFERENCE YOUR TELEPHONE OF 1 JULY 1975 IN WHICH YOU ADVISED ME
THAT THE WHITE HOUSE HAS REQUESTED YOU TO DIVULGE THE NAME OF YOUR
AGENT IN JORDAN.

PLEASE NOTE THAT I HAVE ADVISE H.E. MR ZEID RIFAI THE PRIME
MINISTER OF JORDAN OF THIS CONVERSATION AND GAVE HIM A COPY OF
THE REPRESENTATIVE AGREEMENT DATEE 1 JULY 1973.
HIS EXCELLENCY DISCUSSED THE SUBJECT WITH HIS MAJESTY KING HUSSEIN
AND ALSO SHOWED HIM THE AGREEMENT.
IT HAS BEEN DECIDED THAT IN VIEW OF THE FACT THAT OUR FIRM HAD MADE
NO EFFORT TO ADVANCE THE SALE OF THE IMPROVED HAWK IN JORDAN WE
REQUEST YOU TO WAIVE ANY COMMISSIONS DUE TO US ON THIS DEAL AND TO
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GRANT THEM IN TOTAL AS A DISCOUNT TO THE JORDAN ARMED FORCES.

FURTHERMORE PLEASE INFORM THE WHITE HOUSE AND CONGRESS OF THIS
DECISION.

WE WISH TO EXPRESS OUR THANKS FOR YOUR CONFIDENCE AND COOPERATION
AND TO ASSURE YOU THAT YOU AND ALL RAYTHEON PERSONNEL WILL
RECEIVE EVERY COOPERATION POSSIBLE FROM OUR FIRM AND FROM ALL
CONCERNED IN JORDAN

REGARDS

MUNIR ATALLA

THE NEAR EAST ENGINEERING CO.

AMMAN JORDAN.

END TEXT

3. RIFAI NOTED THAT HE HOPES US WOULD NOW SENT TO ROSENTHALL SOME SORT

OF FOLLOW UP LETTER ON QUESTION 19 MAKING CLAR WHERE THE AGENT
FEE QUESTION NOW STOOD. HE SAID HE HOPED THAT SUCH A FOLLOW
UP WOULD CLEAR JORDAN'S GOOD NAME WITH THE CONGRESS AND OPEN
THE WAY TO PROCEEDING WITH THE HAWK PROJECT WITHOUT FURTHER
DIFFICULTIES. HE SAID THAT JORDAN GOVERNMENT HAS NO OBJECTION
TO, AND INDEED WISHES TO HAVE, THE ABOVE INFORMATION COMMUNICATED
TO CONGRESS.

4. ACTION REQUESTED: IN VIEW OF RIFAI'S SUGGESTION TO ME THAT JORDAN
WOULD WANT US TO GO AHEAD AND LET THE CONGRESS KNOW OF THIS
DEVELOPMENT WOULD BE GRATEFUL FOR EARLY REPORT BACK ON HOW DEPARTMENT
INTENDS
TO PROCEED FOR RIFAI'S INFORMATION.
PICKERING

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AIR DEFENSE, MILITARY SALES, MISSILES, H R 552
Control Number: n/a
Copy: SINGLE
Draft Date: 04 JUL 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: KelleyW0
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975AMMAN04487
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D750232-0372
From: AMMAN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750783/aaaacvto.tel
Line Count: 89
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 75 AMMAN 4473
Review Action: RELEASED, APPROVED
Review Authority: KelleyW0
Review Comment: n/a
Review Content Flags:
Review Date: 13 AUG 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <13 AUG 2003 by KelleyW0>; APPROVED <03 DEC 2003 by KelleyW0>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: ROSENTHAL RESOLUTION: AGENTS FEES
TAGS: MASS, JO, US, (ROSENTHAL, BENJAMIN)
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006